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Excellere Partners Completes Investments in Frontline Energy Services and G2 Partners

DENVER, March 20, 2014 /PRNewswire/ -- Excellere Partners, a Denver-based private equity firm focused on partnering with middle-market entrepreneurs and management teams, announced today that it has completed investments in both Frontline Energy Services ("Frontline") and G2 Partners ("G2") to form an integrity and risk management solutions provider focused on serving the energy and utility industries.

Frontline, headquartered in Flagstaff, AZ, offers a host of integrity management services, including program management, environmental and governmental compliance, field inspection, GPS data collection, cross-bore program implementation, and distribution integrity management program administration. G2, headquartered in Houston, TX, specializes in providing integrity and risk management solutions to the energy industry, including pipeline data and records management, pipeline and facilities integrity engineering, GIS and systems engineering, regulatory compliance support, strategic consulting, and environmental and water resources planning.

The combined company employs more than 275 professionals and has three office locations nationwide. As part of the merger, Brian Herzog, the founder of Frontline, Vance Fairchild, the founder of G2, and the entire senior management teams of both companies will remain in place to manage and serve current and new customers and to drive growth in service offerings.

The combination of Frontline and G2 establishes an integrity and risk management solutions provider with a wide range of services, deep industry expertise, and complementary customer relationships. G2 Founder Vance Fairchild said, "The combined capabilities of Frontline and G2 allow us to provide a broader set of solutions to address our clients' most challenging risk reduction, integrity management and regulatory compliance needs. Both Frontline and G2 specialize in solving clients' toughest problems, and this commitment will be further enhanced through the increased breadth and depth of capabilities that the combined company will afford clients." Mr. Fairchild continued, "Frontline's experience working with natural gas utilities and G2's history supporting energy companies represents substantial industry expertise that our complementary customer bases will benefit from, in addition to our expanded suite of services."

Frontline Founder Brian Herzog added, "We saw an opportunity to enhance our value proposition to customers by combining with an organization such as G2 that maintains a similar focus on providing advanced technical and management solutions, and unparalleled, customer-focused support for clients. We are excited to have a partner in Excellere that has a shared vision for growth, a focus on making foundational investments to solidify our infrastructure, a passion for building best-in class companies, and a commitment to support the combined business in pursuit of its goals."

Together, Excellere, Mr. Fairchild, and Mr. Herzog will seek to add complementary capabilities, extend the geographic footprint, and expand the customer base of the combined company through a targeted buy-and-build strategy. David Kessenich, Excellere co-founder and managing partner said, "We look forward to partnering with Frontline and G2 as we build upon the companies' established leadership position within its respective market. We are focused on enhancing the value proposition that the combined company will provide for customers through a combination of strategic, organic growth initiatives and complementary acquisitions."

About Frontline Energy Services

Frontline Energy Services is a premier provider of integrity management services to the natural gas utility industry. Formed in 2002, the company is one of the fastest growing companies in the Southwestern United States. For more information about Frontline, please visit <http://frontline-energy.com> (<http://frontline-energy.com/>).

About G2 Partners

G2 Partners is a leading provider of integrity and risk management solutions to the energy industry. Formed in 2010, the company serves clients throughout the United States and Canada. For more information about G2, please visit <http://g2partnersllc.com> (<http://g2partnersllc.com/>).

About Excellere Partners

Excellere Partners is a Denver-based middle-market private equity firm that has raised \$737 million of committed capital across its two funds, Excellere Capital Fund I, L.P. and Excellere Capital Fund II, L.P. The firm specializes in partnering with entrepreneurs and management teams through majority recapitalizations and management buyouts. Excellere employs a buy-and-build strategy that provides its portfolio companies with capital as well as a proprietary value creation system designed to accelerate growth while enhancing corporate infrastructure. Investments are focused on companies within the following industries: energy products and services; healthcare; industrial technology and services; business services; and specialty foods and agri-business. For more information about Excellere, please visit <http://www.excellerepartners.com> (<http://www.excellerepartners.com/>).

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